



# MOHAMMED SHAMSHEER

## DESIGN MANAGER

INTERIOR DESIGN, ARCHITECTURE DESIGN, 3D VISUAL WALKTHROUGH, FF & E ( FURNISHINGS, FIXTURES & EQUIPMENTS), PROJECT COORDINATOR

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/mshamsheer

Doha, Qatar

www.mshamsheer.com

A passionate and experienced interior designer dedicated to transforming your property into a space you'll love. With over 10 years in the industry, I specialize in crafting exceptional designs for residential and commercial projects across Doha and the surrounding region.

### EDUCATION QUALIFICATION

**Mangalore University, India**  
2013 | Bachelor of Design in Interior Design

**Milagres Pre-University College, India**  
2010 | PUC (PCMB)

**National Institute Of Technology Karnataka, India**  
2008 | SSLC

### LANGUAGES KNOWN



### SOFTWARE SKILLS



### WORK EXPERIENCE



2020 - Present  
**NABINA KITCHENS**  
DESIGN MANAGER

As Design & Estimation Manager at Nabina, I drive growth by turning customer ideas into designs, leading a team to create innovative solutions, and overseeing showroom execution.



2019 - 2020  
**AL ATIYAH ARCHITECTURAL GROUP**  
SENIOR INTERIOR DESIGNER

As Senior Interior & Architecture Designer, I managed high-end projects, ensured design and budget adherence, and maintained strong client and supplier relationships.



2017 - 2019  
**NABINA INTERIORS**  
INTERIOR & ARCHITECTURE DESIGNER

As a Designer, I crafted captivating interior spaces, created detailed design drawings and specifications, managed project coordination, collaborated with clients and suppliers, and stayed updated on design trends and principles.



2014 - 2017  
**D AVENUE CONSTRUCTIONS**  
SENIOR PROJECT MANAGER

As a Senior Project Manager, I oversee interior design projects from start to finish, manage and motivate the team, make critical decisions, ensure compliance, and deliver high-quality results.



2013 - 2014  
**LOTUS SHOPPING CENTERS PVT.LTD**  
INTERIOR EXECUTION

At Lotus Shopping Centre PVT. Ltd, I designed key mall areas, managed Civil & MEP coordination, and created floor plans for the Leasing Team, excelling in innovative design and client service.



2011 - 2013  
**INNOVATIVE INTERIORS**  
INTERIOR DESIGNER

At Innovative Interiors, I progressed from Part-Time Designer to Team Leader and Site Coordinator, designing residential and commercial projects, leading the team, and overseeing site execution.

### DESIGN PORTFOLIO



INTERIOR DESIGN



ARCHITECTURE DESIGN



3D VISUAL WALKTHROUGH



PLANNING



FF&E SELECTION & INSTALLATION



PROJECT COORDINATOR

### PORTFOLIO



ARCHITECTURAL DESIGN



INTERIOR DESIGN



COMMERCIAL DESIGN



LANDSCAPE

## ROLES AND RESPONSIBILITIES



**NABINA KITCHENS**, Qatar  
2020 – Present  
**DESIGN MANAGER**

As the Design & Estimation Manager at Nabina, my role is pivotal in supporting the company's growth and success by overseeing several key areas within the organization:

- 🏠 **Customer Engagement and Sales Support:** One of my primary responsibilities is to collaborate closely with our sales team. I work hand-in-hand with salespeople to assist them in translating customers' ideas and preferences into tangible design concepts for their homes. This involves listening to customer requirements, preferences, and visions and then conceptualizing designs that align with their needs.
- 🏠 **Design Creation:** I lead a team of talented designers who are responsible for turning customer ideas into functional and aesthetically pleasing designs. This process involves creativity, technical knowledge, and a deep understanding of interior and architectural design principles. Our goal is to create designs that not only meet customer expectations but also reflect the latest design trends and innovations.
- 🏠 **Management Collaboration:** In alignment with the company's goals for growth, I maintain strong communication and collaboration with the management team. By staying in sync with their objectives.
- 🏠 **Trend Analysis and Implementation:** Keeping up with design trends is a vital aspect of my role. My team and I are responsible for identifying emerging design trends and incorporating them into our projects. This helps our factory produce items that are in demand and keeps our showroom offerings fresh and appealing to customers.
- 🏠 **Showroom Design Execution:** As a Design Manager, I also oversee the execution of designs in our showrooms. Creating an inviting and aesthetically pleasing showroom environment is crucial for attracting potential customers and showcasing our design capabilities.

*In summary, my role as the Design & Estimation Manager at Nabina involves a combination of creativity, technical expertise, project management, and collaboration with various teams.*



**AL ATTIAH ARCHITECTURAL GROUP**, QATAR  
2019 – 2020  
**SENIOR INTERIOR & ARCHITECTURE DESIGNER**

As the Senior Interior & Architecture Designer, I:

- 🏠 Managed and successfully executed high-end residential and commercial interior design projects.
- 🏠 Collaborated effectively with architects and engineers to develop innovative and aesthetically pleasing design solutions.
- 🏠 Provided comprehensive project oversight, including design development, material selection, and construction documentation.
- 🏠 Ensured strict adherence to design standards, budgets, and timelines.
- 🏠 Developed and presented compelling design concepts to clients, effectively communicating design intent and vision.
- 🏠 Utilized advanced design software and tools to create detailed drawings, renderings, and presentations.
- 🏠 Maintained strong relationships with clients, contractors, and suppliers.
- 🏠 Contributed to a positive and collaborative work environment.



**NABINA INTERIORS**, QATAR  
2017 – 2019  
**INTERIOR & ARCHITECTURE DESIGNER**

As a Designer my responsibilities were:

- 🏠 Crafting captivating interior spaces that transformed ordinary environments into extraordinary experiences.
- 🏠 Conjuring detailed design drawings, specifications, and material selections that brought visions to life.
- 🏠 Orchestrating project coordination and management, ensuring seamless transitions from concept to completion.
- 🏠 Cultivating harmonious collaborations with clients, contractors, and suppliers, fostering a shared passion for design excellence.
- 🏠 Immersing in the dynamic world of interior design, gaining invaluable insights and practical skills.
- 🏠 Demonstrating a keen eye for aesthetics and a meticulous attention to detail, resulting in visually stunning and functional spaces.
- 🏠 Absorbing deep understanding of interior design principles, contemporary trends, and industry best practices.



**D AVENUE CONSTRUCTIONS, INDIA**

2014 - 2017

**SENIOR PROJECT MANAGER**

As a Senior Project Manager, my primary responsibility is to oversee interior design projects from inception to completion. This includes managing, training, inspiring, and motivating the entire team to ensure project goals are achieved efficiently and effectively.

**KEY RESPONSIBILITIES:**

- ☞ Lead and supervise interior design projects through all phases, ensuring adherence to deadlines and quality standards.
- ☞ Make critical decisions, delegate tasks, and provide assistance to address any project delays or issues.
- ☞ Train, inspire, and motivate team members, including job captains and design interns, to achieve project objectives.
- ☞ Guide and support the team in the accurate preparation and coordination of project documents with consultants, contractors, and other stakeholders.
- ☞ Manage daily production activities on specific projects to ensure timely completion.
- ☞ Review and ensure compliance with shop drawings, project submittals, and relevant documentation.
- ☞ Communicate and coordinate with management, clients, consultants, and contractors regarding daily business operations and project progress.
- ☞ Troubleshoot and resolve production issues, which may include visiting city/clients as necessary.
- ☞ Document code reviews and compliance to ensure all project elements meet regulatory and contractual requirements.
- ☞ Utilize exceptional graphic presentation skills to effectively convey design concepts and project details.
- ☞ Demonstrate strong written and verbal communication abilities in both documentation and presentations.
- ☞ Incorporate a leadership style that fosters collaboration and maintains valuable relationships within the team.
- ☞ Execute projects independently and manage tasks without ongoing direct supervision.
- ☞ Ensure high-quality service delivery to clients, consistently meeting or exceeding deadlines.



**LOTUS SHOPPING CENTERS PVT.LTD, INDIA**

2013 - 2014

**INTERIOR EXECUTION**

At Lotus Shopping Centre Pvt. Ltd, I got appointed as Designing Coordinator, In period of 4 Months got a Performance appraisal and got assigned the post of Civil & MEP Co-ordinator and eventually became Part of Leasing Team too.

**IN BRIEF :**

- ☞ As a Designing Coordinator, used to design part of the Mall aspects like Front Elevation , Hotel Areas , Food Court Areas , Basement Parking and also main entry to the Mall and my designs was always appreciated by my Seniors and also by Colleagues. I believe in Innovative designs, so my designs are very innovative and meets our clients standard.
- ☞ As a Civil & MEP Coordinator, used plan using CAD when it comes to critical stages on the executions period and also giving Clearance for both the Team [ Civil & MEP ]. Also making a clean and neat work as per the schedule.
- ☞ As a Part of Leasing Team, The Best Experience in this company is to be with the Leasing Team, it was a real task to give a best to our retailers as they required ,So used Design the Floor Plan and suggests the best to our Retailers.

*In this Sector its very much important to convince the retailers and I loved to do it*



**INNOVATIVE INTERIORS, INDIA**

2011 - 2013

**INTERIOR DESIGNER**

Innovative Interiors was new born company at the time when I was appointed as Part Time Designer, Looking at my Performance I was Promoted as Team Leader in 1 year and was also Site Coordinator for all the projects of the company.

- ☞ As a Designer, I used to design Residential and Commercial Projects.
- ☞ In Residential , used to Design Interior Concepts to clients demands and with their respective Budgets.
- ☞ In Commercial , used to Design Retailer Shops concepts and also given a full details using CAD.
- ☞ As a Team Leader , used to design , guide the colleagues and to give team spirit in all matters. As a team my role is to take feedback from my colleagues and with best design to the client.
- ☞ As a Site Coordinator, used a mingle with the carpenters , Electricians, Tile layers, painters, plumbers and giving instructions to finish with best visualisations to the clients excepts by us.